

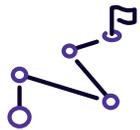
CASE STUDY

Seyfarth Shaw LLP



THE CLIENT

With more than 1200 lawyers across 17 offices, Chicago-based Seyfarth Shaw LLP provides advisory, litigation, and transactional legal services to clients worldwide. They needed to move a mission-critical practice group application off a soon-to-be decommissioned hosted environment within a very tight timeframe while they were still evaluating a larger enterprise-wide SaaS (software as a service) solution. Any downtime or interruption in service during this transition could dramatically impact productivity and billable revenue.



THE CHALLENGE

Seyfarth Shaw needed a solution to host this application on an interim basis immediately while they worked towards a fully SaaS model. They also knew that rapid migration could pose unnecessary and avoidable risk. The approaching deadline to complete the migration meant they needed outside help to expedite the process.

When Seyfarth Shaw leadership first went to their existing technology partner for help they were presented with a much bigger managed services solution than they needed, an estimate for the migration far more than they expected, and a timeframe that just didn't work. **The firm knew they needed an expert technology partner with a deep understanding of complex migrations, and Azure and Microsoft platforms and products.**



WHAT WE DID

They turned to Netrix, who listened carefully, asked the right questions and came back with an immediately actionable solution to meet their unique requirements, their budget and their timeframe. Netrix recommended Microsoft Azure so Seyfarth Shaw could move the application quickly to avoid any service interruptions and ensure necessary security and compliance requirements were in place, including needed firewalls, while using their existing infrastructure.

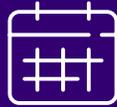
In addition, Netrix understood that once this migration was completed, Seyfarth wanted to manage the day-to-day monitoring and management of this interim solution. Netrix then provided a complete knowledge transfer once the migration was done, to allow the Seyfarth team to fully manage the system themselves without a large learning curve.



THE RESULT

Netrix's approach gave Seyfarth Shaw the flexibility and agility they required, without locking them into a long-term contract, and set them up for future success.





Aggressive Timeframe

Seyfarth had to migrate this mission-critical application quickly but couldn't risk disruption or delay.



Aggressive Budget

Netrix recommended a one-time project budget, rather than an expensive and on-going managed services contract.



Maximum Flexibility

Netrix's interim Azure migration solution allowed Seyfarth to later transition their enterprise IT on their own timeline.

Why Netrix?

We specialize in network infrastructure, security, software development, systems services, unified communications, mobility, cloud and managed services, as well as the hardware, software, and services needed to implement them. We help our clients with integrated packages of custom solutions that simplify technology sourcing and accelerate deployment. In addition, we work to ensure the ROI of your technology with a robust set of user adoption services.